



**EPIC Brands** is excited about our “*Your Choice*” program, keeping registration costs affordable for all teams and streamlining the hotel reservation process for team organizers. **EPIC Brands** has partnered with Global JBS as the “Official Travel Coordinator” for all Epic Brand competitions.



With the “*Your Choice*” Program...

- **There are more Hotels to choose from and more rooms available to our guests...**
  - **EPIC Brands** is working with Global JBS to offer a wide selection of hotels for the teams and spectators attending *any of our events*.
  - If you are staying in an approved, participating hotel in or around the event area, you must book your teams’ hotel block through Global JBS. Numerous hotels and room types have been blocked in advance just for you!
  - If you are interested in a hotel that is not currently on the participating/approved hotel list, call Global JBS right away! They will make every effort to provide the rooms you want, where you want, at the lowest group rate possible (subject to availability).
  
- **Lowest Group Rates at each participating/approved hotel...**
  - If you think you have found a better group rate from one of the approved hotels than what is published on the Global JBS website, please call Global JBS immediately as the hotels on the approved list are under a contractual obligation to provide the lowest refundable group rate for those dates for **EPIC Brands’** guests.
  
- **Hands on, personalized service...**
  - Global JBS is top notch and has extensive experience; their personalized service goes above and beyond in the industry. Teams and spectators can expect correspondence in a timely and courteous manner. Global JBS will answer all questions in regards to travel and hotel accommodations. They will handle all aspects of your team’s block, including any special requests.

The “*Your Choice*” program increases the amount of room nights available to teams and spectators. By tracking the total room nights actualized during these competitions, **EPIC Brands** has more negotiating power with the city for securing the best dates when booking the convention centers or venues, and a better position to negotiate the best rates with the hotels. If you fall under one of the situations listed on the FAQ page below, please email [TeamBlock@globaljbs.com](mailto:TeamBlock@globaljbs.com) so that we still have accurate reporting.

The participating hotels have set aside rooms for your teams and spectators. Check out the Global JBS website to review the hotels available for your event weekend then make “*Your Choice*” of hotel that suits your team(s) the best.

[www.globaljbs.com/event/epic](http://www.globaljbs.com/event/epic)

Your cooperation is appreciated!

**Epic Brands**

6679 Santa Barbara Road, Suite C  
Elkridge, Maryland 21075

Phone: 410.579.8668  
Fax: 410.579.8887

[TheEpicBrands.com](http://TheEpicBrands.com)

# “Your Choice” Program FAQ

---

## **Do I have to stay in a hotel in order for my team/child to compete/attend?**

No, the “Your Choice” Policy only applies to those guests needing hotel/condo accommodations.

## **How do I book my hotel/condo accommodations?**

In order to be compliant with the “Your Choice” Policy, all hotel/condo accommodations need to be made through Epic Brand’s Official Travel Partner, Global JBS. This can be done on their secure website, [www.globaljbs.com/event/epic](http://www.globaljbs.com/event/epic) or by phone.

## **Are the discounted rates only for those participating in the competition?**

No, anyone traveling for the competition. Parents, Family & Friends are invited and encouraged to take advantage of the amazing group discounted rates.

## **I usually just call the hotel directly, why do I now need to use Global JBS?**

Global JBS actually streamlines the reservation process. In order to make the best effort to keep the team rooms near each other and ensure that the entire team will be able to stay at the same hotel, Global JBS tracks each team’s accommodations from the time the block is set up right through check in. Global JBS handles the hotel accommodation for over 200 Cheer & Dance competitions each season. Once a user account is created; making reservations for future reservations is simple and fast. You can also view your past and current reservations.

## **The hotel I want is already sold out, where should I stay?**

Gone are the days when the poor team Coach or Team Mom had to spend days researching online and calling every hotel in the area awaiting return calls from the staff of each hotel. Just call Global JBS, we know exactly which hotels have enough rooms to accommodate your team and can even provide you with a side by side comparison of each available hotel to help you quickly make a decision. Also, Global JBS has toured all of these hotels, so if you need advice or recommendations, they are readily available.

## **Will Global JBS have the hotel that we want?**

Global JBS secures more than enough hotels for each competition weekend, the chances that we don’t have the hotel you want are rare, but should it happen... just let us know which hotel you want and we’ll do our best to accommodate you.

## **Do I get charged a fee for using Global JBS?**

No, these services are completely free, an added benefit to attending any Epic Brands competition.

## **If any of the following situations apply to you, email this information to [TeamBlock@globaljbs.com](mailto:TeamBlock@globaljbs.com) so that we have the most accurate reporting available.**

1. You’re a local team that is commuting to/from the event.
2. You will be staying with family or friends that live within 75 miles of the event.
3. You’re planning on a different form of housing: RV park, house rental, etc.
4. If you have enough points to redeem them for a FREE stay. Please book the room through the brand directly. Please note that just ‘receiving points’ for staying at a hotel does not qualify for an exemption.
5. If you are able to get a lower rate with a military/government discount, AAA or similar, please note, the hotel will require that verification be presented upon check-in.
6. If you find a lower room price (room rate) and total room cost (including all taxes and fees) publicly available on the Internet for the same dates, please send a screen shot or link of the rate to [teamblock@globaljbs.com](mailto:teamblock@globaljbs.com).